

**vdpPfandbriefAkademie-Seminar**

**U.S. Real Estate Markets – Current Trends and Analyses  
Asset Classes and Valuation**

**Berlin, 9 Feb 2017, 10:00 – 16:30**

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**AGENDA**

- 9:30**            **Registration and Welcome Coffee**
- 10:00**           **Welcome and Introduction**  
Andreas Luckow, Deputy Department Head Cover Assets, vdp
- 10:10**           **The economic situation in the U.S. and its impact on real estate**  
Jim Costello, Senior Vice President, Real Capital Analytics
- 10:45**           **The asset classes of real estate**  
Alastair Murdoch, MAI, FRICS, Williams Murdoch, Inc.
- 12:30**           **Lunch Break**
- 13:30**           **Regional markets of the U.S. – Metro Areas**  
Jim Costello, Senior Vice President, Real Capital Analytics
- 14:15**           **Valuation in the U.S.**  
Monika Preithner, MRICS, Managing Director, LB ImmoWert
- 15:00**           **Coffee Break**
- 15:15**           **U.S. valuations compared to Pfandbrief standards**  
Monika Preithner, MRICS, Managing Director, LB ImmoWert
- 16:00**           **Closing Remarks and Outlook**
- 16:30**           **End of Seminar**